

# UEDA OPE FLAT RATE GUIDE

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The UNITED Equipment Dealer Association UNITED OPE FLAT RATE GUIDE (OPE FRG) is an online tool that provides dealers a web portal to find and report OPE flat rate repair times with more accurate information than what is currently available from OEMs. Now dealers can increase productivity, profits and improve customer relations.

This is the only industry resource that factors actual dealer times into the flat rate calculation used to determine job pricing. This project is not just important to members of UEDA, but to all dealers selling and servicing the machines found in the OPE FRG."

-- Kim Rominger, EDA/UNITED Equipment Dealers Association Executive Vice President/CEO

## 3 Ways to Increase Shop Productivity & Profits

### 1. MORE ACCURATE ESTIMATING

Data comes directly from dealers, providing an accurate reflection of actual repair times. The OPE FRG accounts for conditions resulting from wear and tear like mud, grass, rusty bolts and more unlike OEM estimates.

### 2. IMPROVE CUSTOMER RELATIONS

Provide timely, consistent and accurate estimates so customers understand their repair costs up front. Prove your charges are competitive compared with other dealers across North America.

### 3. BOOST SHOP PRODUCTIVITY

Gauge the performance of your mechanics more accurately, reduce the number of write-offs, and increase your bottom line contribution by knowing how many hours a given repair would take.



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## Manufacturer Integrations

### Current

- AGCO
- Altoz
- Bad Boy
- Big Dog
- Briggs & Stratton
- Bush Hog
- Country Clipper
- Craftsman
- Cub Cadet
- Dixie Chopper
- Exmark
- Ferris
- Grasshopper
- Gravely
- Honda Engines
- Husqvarna
- Hustler
- John Deere
- Jonesred
- Kawasaki Engines
- Kohler
- Kubota
- Massey Ferguson
- MTD
- New Holland
- Poulan
- Scag
- Simplicity
- Snapper
- Toro
- Troy Bilt
- Walker
- Weed Eater

### Coming Soon

- Land Pride
- Spartan
- Woods
- World Lawn
- Zipper

**Contact for pricing and ordering information:  
Phone: 800.606.6332 or Email [dalford@amgllcusa.com](mailto:dalford@amgllcusa.com)**



**Bob Clements  
Recommends The  
UEDA OPE FRG!**

### Software Companies with Certified Integrations

- Charter Software Inc.
- c-Systems

### Software Companies Pending Integration

- Everlogic
- Basic Software
- Nizex
- Ideal Computing System



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